

Company Overview

EM Solutions is vertically integrated in the development, engineering, verification, manufacturing, support and sustainment of Naval Maritime Satellite communications (SATCOM) systems. The company is also a trusted technology developer of innovative microwave and Radio Frequency (RF) subsystems that are utilised in both inhouse and third-party systems that help to deliver high speed telecommunications anywhere in the world. Our most discerning customers typically serve the national interest and require resilient and assured systems operable in high threat environments.

In May 2023 EM Solutions signed a 7-year contract with the Australian Department of Defence to modernise Naval SATCOM with multi-band, multi-orbit capable systems across the fleet based on the Company's Cobra and King Cobra platforms.



Satellite On-The-Move Communication Terminals

- Innovative Maritime and Land systems adopted by Defence and Government customers globally
- 1m Class Cobra X/Ka Band Naval Maritime SATCOM
- 2m Class King Cobra X/Ka-Band Naval Maritime SATCOM
- 48cm Taipan X/Ka-Band Land On-the-Move SATCOM



Microwave Subsystem Parts and Components

- Family of X-Band and Ka-Band Solid State Amplifiers and Transceivers
- Tailored design and build to MilSpec customer requirements for Land, Maritime and Aero applications



Build to Print

 Contract manufacture of microwave radio and radar designs



Design and Engineering

 Develop, test and manufacture of RF and Mechatronic products and systems



Integrated Logistics and Through Life Support

 Professional services including onsite training, maintenance and repair for deployed electronic systems and products (including our own)











Discriminators

- Leaders in design, build and test of assured and resilient wireless communications
- Extensive library of proprietary IP enables rapid customisation of RF products and vertically integrated platforms to customer specification
- Unique antenna, monopulse tracking and multi-band RF technologies
- Trusted microwave technology development, manufacturing and support/ sustainment
- Capabilities covering all aspects of electronic hardware for defence customers

Quality Accreditations and Awards

- ISO 9001:2015
- Australian Defence Industry Awards 2022 -**Export Business of the Year**
- Australian Space Awards 2021 Manufacturing Business of the Year
- Australian Space Awards 2021 Defence Business of the Year
- Essington Lewis Award 2018 Department of Defence SME Team of the Year (with Royal Australian Navy and Australian Department of Defence: Capability Acquisition and Sustainment Group)
- Thales Australia Supplier of the Year 2018

Availability and Support

- Ongoing supplier of maritime satellite system solutions to Royal Australian Navy and **European Navies**
- Technical, training and sustainment support in Australia, Middle East and Europe
- Initial market entry for maritime satellite systems in North America

Key Partnerships

- University of Queensland (Australia)
- Australian SMARTSAT Cooperative Research Centre
- Defence Science and Technology Group (DSTG) (Australia)
- UR Group (European Business Partner)
- Sumisho Aero (Japan)

Key Customers

- Australian Department of Defence
- Royal Australian Navy
- Jepico/NICT (Japan)
- Netherlands Ministry of Defence
- Saab/Norwegian Ministry of Defence
- Inmarsat/Australian Border Force
- Indra/Spanish Army
- Thales
- L3Harris
- Amplus/Indian Army
- Groundprobe

EM Solutions Main Office

- +61734140700
- +61734140799
- sales@emsolutions.com.au
- www.emsolutions.com.au
- 55 Curzon Street Tennyson QLD 4105
- PO Box 3164 Yeronga QLD 4104



Gary Shmith

Global Director of Sales

+61 412 260 789

@ gary.shmith@emsolutions.com.au



Todd Hershberger

Business Development, North America

+1 828 3025549

@ todd.hershberger@emsolutions.com.au



Jack van der Heijden

Business Development, European Region +31622207576

@ jack.vanderheijden@emsolutions.com.au

